

The Kenya Power & Lighting Co. Ltd. Central Office – P.O. Box 30099, Nairobi, Kenya Telephone – 254-02-3201000-Telegrams 'ELECTRIC'- www.kenyapower.co.ke Fax No. 254-02-3514485 StimaPlaza, Kolobot Road

Our Ref. KP1/12A-2/PT/2/15/A40/WO/eo

22nd May, 2015

Dear Sir/ Madam

ADDENDUM NO.2 ~ TENDER NO. KP1/12A~2/PT/2/15/A40 PROCUREMENT FOR DESIGN, SUPPLY, SUPPLY AND INSTALLATION OF EXTENSIONS OF LV SINGLE PHASE LINES AND SERVICE CABLES~ LAST MILE CONNECTIVITY PROJECT (LMCP)

1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT.

Save where expressly amended by the terms of this Addendum, the Principal Tender Document shall continue to be in full force and effect.

The provisions of this Addendum shall be deemed to have been incorporated in and shall be read as part of the Principal Tender Document.

CLARIFICATIONS TO TENDER

- 1. Bidders are required to note that Tender Securities shall be in the form of Bank Guarantee only.
- 2. Amendments have been made to Section III Evaluation and Qualification Criteria in the Tender document for Procurement for design, supply, supply and installation of extensions of LV single phase lines and service cables- last mile connectivity project (LMCP) and shall be deemed to form the addendum.

Bidders are required to note the amendments to the Financial Situation requirements of the Tender as detailed in the Tables attached.

Factor		2.3	2.3 Financial Situation	uation		
	Criteria					
		Bidder				
Sub-Factor	Requirement	Single	Joint Ventur Association	Joint Venture, Consortium Association	Or	Documentatio n Required
		Entity	All partners combined	Each partner	At least one partner	
2.3.1 Historical	Submission of audited					٥
Financial Performance	balance sheets or if not required by the law of the bidder's country, other financial statements acceptable to the Employer, for the last five [5] years to demonstrate the current soundness of the bidders financial position and its prospective long term profitability.	Must meet requirement	N/A	Must meet requirement	N/A	Form FIN – 3.1 with attachments
2.3.2. Average Annual Turnover	Minimum average annual turnover of:	Must meet	Must meet	Must meet Twenty five percent	Must meet	
, , , , , , , , , , , , , , , , , , ,	USD 11,500,000 for lot 1 USD 13,000,000 for lot 2	requirement	requirement	(25%) of the requirement	forty percent (40%) of the requirement	Form FIN –3.2

						years	
Criteria Bidder Joint Venture, Consortium or Association						within the last five(5)	
Criteria Bidder Joint Venture, Consortium or Association Association					s	received for contracts in	
Criteria Bidder Joint Venture, Consortium or Association						Calculated as total certified payments	
Criteria Bidder Joint Venture, Consortium or Association						USD 2,700,000 for lot 10	
Criteria Bidder	ř.					USD 2,900,000 for lot 9	
Criteria Bidder Requirement Single Entity USD 8,700,000 for lot 5 USD 1,500,000 for lot 7 Criteria 2.3 Financial Situation Joint Venture, Consortium or Association Association At least one partner combined partner combined USD 1,500,000 for lot 6 USD 8,900,000 for lot 7						USD 5,800,000 for lot 8	
Criteria Bidder Requirement Single Entity USD 8,700,000 for lot 5 USD 1,500,000 for lot 6 USD 1,500,000 for lot 6 Criteria Bidder Joint Venture, Consortium or Association Association Association Association Association Association Association At least one partner partner				-		USD 8,900,000 for lot 7	
Criteria Requirement Single Entity USD 8,700,000 for lot 3 USD 4,700,000 for lot 5 Criteria 2.3 Financial Situation Joint Venture, Consortium or Association Association Partners combined At least one partner partner partner	12		2			USD 1,500,000 for lot 6	
Criteria Requirement Single Entity USD 8,700,000 for lot 4 Bidder Joint Venture, Consortium or Association Association Association Joint Venture, Consortium or Association Association At least one partner partner				27		USD 4,700,000 for lot 5	
Criteria Bidder Bidder Single Entity partners combined combined USD 8,700,000 for lot 3 2.3 Financial Situation Joint Venture, Consortium or Association Association Fach partner partner partner	7	51			х	USD 8,800,000 for lot 4	
Criteria Bidder Bidder Joint Venture, Consortium or Association Single Entity Partners combined partner partner partner		à				USD 8,700,000 for lot 3	
Criteria Requirement Single 2.3 Financial Situation Joint Venture, Consortium or Association		At least one partner	Each partner	All partners combined	Entity		
Criteria	Documentatio n Required		, Consortium	Joint Venture Association	Single	Requirement	Sub-Factor
Criteria					Bidder		
6		-				Criteria	
			ation	3 Financial Situ			Factor

	Criteria	Bidder			,
Sub-Factor	Requirement	Single	Joint Ventur Association	Joint Venture, Consortium Association	or
		Entity	All partners combined	Each partner	At least one partner
3 3 Time 1 1	The Didden				
	onstrate access t				
	availability of, financial				
	resources such as liquid				
	assets, unencumbered real	Я			
	assets, lines of credit, and				
	other financial means,			Must meet	
	other than any contractual			Twenty five	
	advance payments to meet:		1	percent	Must meet
	(i) the following cash-flow	Must meet	Must meet	(25%) of the	forty percent
	requirement:	reduitement	reduitement	requirement	(40%) of the
	USD 1,250,000 for lot 1				requirement
	USD 1,400,000 for lot 3				
	USD 970,000 for lot 4				
	USD 150,000 for lot 6				
	USD 950,000 for lot 7				
	USD 640,000 for lot 8				
	USD 320,000 for lot 9	*			
	USD 300,000 for lot 10			9	

	T				
		Sub-Factor			Factor
and (ii) the overall cash flow requirements for this contract and its current commitments.		Requirement		Criteria	
	Entity	Single	Bidder		2
	All partners combined	Joint Venture Association			2.3 Financial Situation
,	Each partner	Joint Venture, Consortium Association			ation
	At least one partner	or		2)	
		Documentation Required	p	2	

All other terms and conditions remains as per the tender document.

Yours faithfully,
For: KENYA POWER & LIGHTING COMPANY LIMITED.

ELECTRIFICATION PROJECT MANAGER. ENG. JOSEPH K. GATHURU,