



The Kenya Power & Lighting Co. Ltd.
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StimaPlaza, Kolobot Road

Our Ref. KP1/12A-2/PT/2/15/A40/WO/eo

22nd May, 2015

Dear Sir/ Madam

ADDENDUM NO.2 - TENDER NO. KP1/12A-2/PT/2/15/A40 PROCUREMENT FOR DESIGN, SUPPLY, SUPPLY AND INSTALLATION OF EXTENSIONS OF LV SINGLE PHASE LINES AND SERVICE CABLES- LAST MILE CONNECTIVITY PROJECT (LMCP)

1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT.

Save where expressly amended by the terms of this Addendum, the Principal Tender Document shall continue to be in full force and effect.

The provisions of this Addendum shall be deemed to have been incorporated in and shall be read as part of the Principal Tender Document.

CLARIFICATIONS TO TENDER

1. Bidders are required to note that Tender Securities shall be in the form of **Bank Guarantee only**.
2. Amendments have been made to Section III – Evaluation and Qualification Criteria in the Tender document for Procurement for design, supply, supply and installation of extensions of LV single phase lines and service cables- last mile connectivity project (LMCP) and shall be deemed to form the addendum.

Bidders are required to note the amendments to the Financial Situation requirements of the Tender as detailed in the Tables attached.

Factor	2.3 Financial Situation						Documentation Required
	Criteria						
Sub-Factor	Requirement	Bidder			Documentation Required		
		Single Entity	Joint Venture, Consortium or Association				
		All partners combined	Each partner	At least one partner			
2.3.1 Historical Financial Performance	Submission of audited balance sheets or if not required by the law of the bidder's country, other financial statements acceptable to the Employer, for the last five [5] years to demonstrate the current soundness of the bidders financial position and its prospective long term profitability.	Must meet requirement	N / A	Must meet requirement	N / A	Form FIN – 3.1 with attachments	
2.3.2. Average Annual Turnover	Minimum average annual turnover of : USD 11,500,000 for lot 1 USD 13,000,000 for lot 2	Must meet requirement	Must meet requirement	Must meet Twenty five percent (25%) of the requirement	Must meet forty percent (40%) of the requirement	Form FIN –3.2	

2.3 Financial Situation

Factor	Criteria						
Sub-Factor	Requirement	Bidder			Documentation Required		
		Single Entity	Joint Venture, Consortium or Association				
			All partners combined	Each partner	At least one partner		
	USD 8,700,000 for lot 3						
	USD 8,800,000 for lot 4						
	USD 4,700,000 for lot 5						
	USD 1,500,000 for lot 6						
	USD 8,900,000 for lot 7						
	USD 5,800,000 for lot 8						
	USD 2,900,000 for lot 9						
	USD 2,700,000 for lot 10						
	Calculated as total certified payments received for contracts in progress or completed, within the last five(5) years						

Factor		2.3 Financial Situation				
Criteria		Bidder			Documentation Required	
Sub-Factor	Requirement	Single Entity	Joint Venture, Consortium or Association			
			All partners combined	Each partner	At least one partner	
2.3.3.Financial Resources	The Bidder must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet: (i) the following cash-flow requirement: USD 1,250,000 for lot 1 USD 1,400,000 for lot 2 USD 950,000 for lot 3 USD 970,000 for lot 4 USD 500,000 for lot 5 USD 150,000 for lot 6 USD 950,000 for lot 7 USD 640,000 for lot 8 USD 320,000 for lot 9 USD 300,000 for lot 10	Must meet requirement	Must meet requirement	Must meet Twenty five percent (25%) of the requirement	Must meet forty percent (40%) of the requirement	Form FIN -3.3 + Form CCC

Factor		2.3 Financial Situation				
Criteria		Bidder			Documentation Required	
Sub-Factor	Requirement	Single Entity	Joint Venture, Consortium or Association			
			All partners combined	Each partner	At least one partner	
	and (ii) the overall cash flow requirements for this contract and its current commitments.					

All other terms and conditions remains as per the tender document.

Yours faithfully,
 For: KENYA POWER & LIGHTING COMPANY LIMITED.



ENG. JOSEPH K. GATHURU,
 ELECTRIFICATION PROJECT MANAGER.